# AlphaInsurance











Annual Report 2016

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# Chairman's Report

In 2016, Alpha Group completed consolidation and insourcing processes that have been going on for several years. Alpha Group strengthened reserves considerably, to secure a positive run off on both the old Norwegian workers compensation book and the newer UK personal lines book, addressing the new lower - Ogden - discount rates, which have caused a big upset in the UK market. More so for more established players with a book going back many years, but even Alpha Group's younger book is affected.

This and the ongoing investment, in turning Nemi Insurance in Norway around, influenced the result of the year, which was negative by DKK 16,3 million. Thus strengthening of reserves in 2016 should secure the Group against any negative run-off issues going forward. At the same time, Alpha Group has insourced a number of functions in particular within IT and actuarial services and streamlined and automated administrative routines. The staff count has therefore grown considerably in 2016, which is also reflected in operating costs for the year, but longer term this will reduce overall operating costs. This, together with continuing premium growth, will significantly improve Alpha Group's expense ratio going forward and the new in-house resources will provide a stronger platform for underwriting and controlling business. Alpha continues to uphold strong solvency ratios in excess of the industry average. Going into 2017, with further capital injections by the partners behind Alpha, solvency ratios are even stronger: 180% in Alpha Holding and 250% in Alpha Insurance. Alpha expects solvency to grow even stronger during 2017 making Alpha Insurance the strongest capitalized Insurance company among the 10 largest in

In recent years, our annual financial reports have focused on some of the most important factors behind the success of the Alpha Group. We have paid tribute to our unique and dedicated staff and to the London market. The London market is so important to Alpha that we have already made the decision, and started the process, to form or acquire an insurance company with a UK license to be prepared to handle any outcome of the BREXIT process without negative effects for our UK agents and customers.



Jens Erik Christenser

This year we would like to highlight a completely different dimension of Alpha Group's approach to people and business: Alpha is a boutique insurer that delivers bespoke quality solutions. Alpha is not focusing on mainstream and volume, but on niche and quality. Alpha believes in its people and the importance of the environment they work and breathe in. Alpha Group's offices are located in the Copenhagen harbor and designed by acclaimed architect Kim Utzon, son of Sydney Opera House's architect Jørn Utzon. Harbour House is characterized by its wide-open spaces, rays of light and water views and exudes Scandinavian aesthetics. Although Alpha Group is an international company, it has its base in Scandinavia and therefore embodies Scandinavian values. These values are represented in the fine architecture, unique design and contemporary and modern art - mainly from Scandinavia but also from other parts of the world. Among the famous architectures and artists represented at Alpha's offices are the iconic Cone lamps designed by Poul Henningsen, Arne Jacobsen's Egg chairs and Mogens Lassen's Egyptian table. Ray and Charles Eames and Nanna Dietzel tables and chairs, paintings and sculptures from the Copenhagen and Amsterdam movement COBRA as well as contemporary and celebrated artists Rene Holm, Maria Rubinke, Michael Kvium and Scottish artist Douglas McDougall.





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# Management's Report

#### Main activity

Alpha Insurance A/S is licensed to write almost all classes of general insurance business in most Western European countries.

Alpha Insurance Group consists of Alpha Insurance A/S, Nemi Forsikring AS (Norway) and a branch office in Norway. Alpha Insurance A/S owns 100% of the companies in the group.

#### Annual Report 2016

Alpha Insurance A/S is a 100% owned subsidiary of Alpha Holding A/S.

# The result of the year and development of the company

The financial year 2016 resulted in a result after tax for the Alpha Insurance Group of DKK -16.6 million against a result after tax of DKK -21.4 million in 2015. The technical result for the group is DKK -67.6 million in 2016 compared to DKK -7.8 million in 2015. The technical result for the parent (Alpha Insurance A/S incl. Norwegian branch) was DKK -32.6 million in 2016 against DKK 42.2 million in 2015. The technical result for 2016 was lower than expected in last years section "Expectations to 2016".

The technical result was affected negative by more than DKK 200 million to strengthen the Norwegian workers compensation provisions and as a result of change in the Ogden rate for discounting UK personal injury claims.

Return on investments for the group was DKK 6.8 million in 2016 against DKK 16.7 million in 2015.

The net profit for the year 2016 of DKK -16.6 million is not satisfactory.

# **New Executive Order on Accounting**

The new executive order comprises changes to the accounting for and measurement of insurance contracts, hereunder

introducing the new terms risk margin on insurance contracts and future profit margin on insurance contracts. The executive order also includes changes to the presentation in the financial statements and the introduction of a new interest rate curve, calculated by the European Insurance and Occupational Pension Authority (EIOPA) is introduced.

The change in accounting policies related to future profit margin has had no effect on the income, total assets or equity at 31.12.2015 or 31.12.2016. In 2015, DKK 21.1 million (Group DKK 14.7 million) was reclassified from "Change in premium reserve" to "Change in future profit and risk margin".

At 31.12.2015, DKK 55.9 million (Group DKK 59.6 million) was reclassified from "Premium provisions, gross" to "Future profit".

In 2015, the change in accounting policies related to risk margin has increased the "Net profit before tax" by DKK 3.3 million (Group DKK 2.3 million) and the "Net profit for the year" by DKK 0.7 million (Group 0.5 million). At 01.01.2015, the equity was decreased by DKK 37.5 million (Group DKK 37.5 million) and the total assets by DKK 7.3 million (Group DKK 2.7 million). In 2016, the "Change in risk margin" increased the "Net profit before tax" by DKK 2.1 million (Group DKK 6.4 million) and the "Net profit for the year" and equity at 31.12.2016 by DKK 0.5 million (Group DKK 1.4 million).

### Equity and solvency

Alpha Insurance A/S equity as at 31 December 2016 amounts to DKK 286.6 million. An equity decrease of DKK 17.3 million compared to 31 December 2015.

The solvency requirement of Alpha Insurance A/S calculated in accordance with the Financial Supervisory Authmity rules amounts to DKK 213.7 million at 31 December 2016 against DKK 144.9 million at 31 December 2015 (Solvency I). The eligible own funds to meet the SCR amounts to 468.3 million. This means that the Financial Supervisory Authority's required solvency margin is covered 2.2 times (2.1 times in 2015).

### Solvency II

The European regulation to enhance consumer protection in insurance, Solvency II, came operational from January I, 2016. The Solvency II framework has three main areas (pillars):

Pillar I consists of the quantitative requirements including the amount of capital an insurer should hold.

Pillar 2 sets out requirements for the governance and risk management of insurers, as well as for the effective supervision of insurers. Pillar 3 focuses on disclosure and transparency requirements.

The Company has implemented the new regulation already in force, including the calculation of the Solvency Capital Requirement by the Standard Formula of Solvency II. In the second half of 2016, 2017 and 2018 the last parts of Pillar 3 are to be reported, and the Company is currently preparing the reporting and disclosure.

	Day 1 -2106	2016
	DKK million	DKK million
Solvency requirement (SCR)	220	214
Total eligible own funds	462	468
to meet the SCR		
Solvency ratio	2.1	2.2

### Dividend

The Board of Directors proposes no dividends for 2016.

#### Insurance activities

In 2016, the gross premium income increased by DKK 35.9 million (2.0%) to DKK 1,817.9 million. Insurance premiums ceded decreased in 2016 by 0.5%, which resulted in premium income for own account increasing from DKK 775.0 million in 2015 to DKK 816.2 million in 2016, an increase of DKK 41.2 million.

Gross claims incurred amounted to DKK 1,524.8 million in 2016 compared to DKK 1,275.2 million in 2015. Recoveries from reinsurers increased by DKK I45.6 million (I7.4%) compared with 2015. Costs of claims net of reinsurance increased by DKK I04.0 million to DKK 542.4 million.

### Alpha Group is currently active in:

Denmark

Sweden

Norway

Finland France

United Kingdom

The Netherlands

Spain Greece

Italy Germany

Ireland Belgium

Luxembourg

Poland















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The combined ratio has increased to 103.7 in 2016 from 100.5 in 2015. The increased combined ratio stems from an increased gross claim ratio of 83.2 compared to 70.6 in 2015 and a increase in the expense ratio from 32.6 in 2015 to 33.2 in 2016 and a decrease in reinsurance ratio from -2.7 in 2015 to -12.7 in 2016.

### Development in subsidiary companies

### Nemi Forsikring AS

Nemi Forsikring AS is a Norwegian general insurance company, which provides commercial and private insurance policies in Norway.

The result of Nemi Forsikring AS is a loss of DKK -16.3 million in 2016 compared to a loss of DKK -63.4 million in 2015.

The 2016 result is not satisfactory.

### Branch office

The Norwegian branch office had a loss of DKK -6.6 million in 2016 compared to a profit of DKK 8.8 million in 2015.

### Investment business

The company's investment business consists of investment in subsidiary companies and associated companies as well as investment in other financial assets. Alpha Insurance A/S operates with a careful investment strategy and investments are mainly made in AAA-rated government bonds and AAA-rated listed mortgage credit bonds. In 2016, the return on investments after insurance technical interest was a profit of DKK 6.8 million against a profit of DKK 16.7 million i 2015.

# Unusual circumstances

The annual report is not affected by unusual circumstances.

### Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

### Expectation for 2017

Alpha Insurance A/S expects a positive development of the company's activity level with an increase in premium income, as well as a satisfactory insurance result for 2017.

# Risk Management

Management and minimizing of business risks is an important and fundamental part of how the company conducts its business and the company's Board of Directors sets the overall risk policy. The company's management and minimizing of business risks is divided into the following general categories:

- Financial Risk
- Insurance Risk
- Market Risk
- Credit Risk
- Operational Risk

### Financial risk

The company's target is to maintain adequate capital to absorb the risks that arise from the company's operations.

The company has no interest in accumulating capital in excess of what is required for operations and for natural growth, as this would be an inefficient way of hedging risk.

It is the company's policy to hedge against risks arising from the company's activities or to limit such risks to a level that allows the company to maintain normal operations and implement its planned measures even in the case of highly unfavourable developments.

The Board of Directors determines the overall risk policies and limits.

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#### Insurance risk

The insurance risks assumed include the acceptance and follow-up of policies, claims handling, reserving risk and reinsurance risk. The company assesses insurance risk based on statistical risk type analyses, which are incorporated in pricing. To limit the risk the company has established necessary and relevant procedures for all major business processes and implements follow-ups and control hereof. The financial statement is influenced by estimates that affect assets, debt and the result for the period and future periods. The estimates are most important for premium and claims provisions, especially for the branches with long tail business such as Workmens Compensation Insurance.

The size of the claims reserves, to cover future payment of losses that have occurred, is determined both through individual assessment of each claim and actuarial calculations.

An important part of the company's risk management is the use of reinsurance. In order to have sufficient protection against natural disaster risks, this exposure is measured constantly. The company's retention is limited to a maximum of 10% of its capital.

### Market risk

Market risk represents the risk of losses due to changes in the market value of the company's assets and liabilities, as a result of changes in market conditions. Market risk includes, among other elements, changes in interest rates, equities and currencies.

The limits for these financial risks are fixed by the Financial Supervisory Board. In practice, the Company handles the investment portfolio, both in relation to the liquidity as well as the long term investments. There are established policies and procedures for the maximum investment risk and there is monthly reporting to the Board of Directors and the Management.

#### Credit risk

Credit risk is the risk of losses caused by one or more counter-parties' breach of their payment obligations.

The company is exposed to credit risk in both its insurance and investment business. Within insurance, the reinsurance companies' ability to pay is the most important risk factor. This risk is minimized by the purchase of reinsurance cover from reinsurance companies with a minimum rating of A-(S&P), or by the retention of deposits equal to the premium provisions and claims provisions.

To limit the risk in the investment business the investments are made in bonds and shares with high credit ratings, which is also the case for deposits with credit institutions.

#### Operational risk

Operational risk is the risk of incurring a loss due to insufficient or faulty procedures or human or systematic errors. Operational risk includes the risk of breakdowns in the IT systems.

In practice, this work is organized through a structure of policies, procedures and guidelines that cover the various aspects of the company's operations.

For all main areas, there are established policies and procedures, which are frequently controlled and changed if necessary.

The Company's business continuity plan and IT safety plan have been approved by the Financial Supervisory Authority and reviewed by the Company's auditors.

The Board of Directors have decided that the entire Board of Directors will be members of the Accounting Conmittee.

In compliance with Section 31 in the Accountants Act, it is decided that the Board of Directors will take care of the business in the Audit Committee.

In accordance with Section 5, in the Statute for Audit Committees, the Board of Directors has appointed Mr. Jens Erik Christensen to ensure the fulfillment of the regulatory requirements regarding independence and accounting qualifications based on his work as director for many years in financial and listed companies.

## Board of Directors organization

Every year the Board of Directors evaluates their work and qualifications to ensure that all members of the Board of Directors are sufficiently competent and skilled. The Board of Directors is specially focused on qualifications for: management experience, economic experience, insurance experience, accounting experience, finance experience, experience of Mergers and Acquisitions and international experience. For diversity the Board of Directors has decided on the strategy that IO % of the members of the Board of Directors should be women within a period of 4 years.

### Wage policy

The Board of Directors decides the wage policy for Alpha Group. The Group only uses fixed salaries. Extraordinary efforts can be paid by one-off fees or bonusses. If a member of the Board, the CEO or another person receives a one-off fee, this fee will be settled according to Section 77a of the Financial Act. The Board of Directors decides the wage policy once a year.

### Employees training and knowledge

Alpha Insurance A/S aims to ensure that the management of the organization is based on a framework which includes the deep rooting of common values, a common business understanding and the shared responsibility for creating value for customers, by differentiating itself from competitors through the development of the employees. The company aims to be a dynamic company where each employee is committed, seeks influence and assumes independent responsibility for the organization and execution of his or her duties. In developing our business, it is essential that we are able to attract and retain qualified employees.

### Supplementary information

Members of the Board of Directors and the Board of Executives also participate in the management of the following companies:

#### Bo Lundavist:

Ahpla ApS, Alpha Holding A/S, Alpha Sales Group A/S, Beta Re GmbH, Bo Lundqvist Holding ApS and TappazApS.

### Leif Corinth-Hansen:

Ahpla ApS, Alpha Holding A/S, Beta Re GmbH and Famco-Ha ApS.

#### Morten Helge

Alpha Holding A/S and Beta Re GmbH

#### Thomas Dahl Fredslund:

Alpha Holding A/S

#### Bjarke Sanbeck Nilsson:

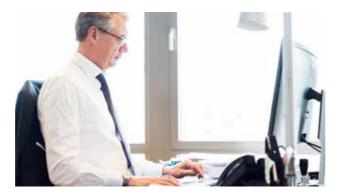
Holding A/S, Slotsholm A/S and Loop Associates A/S.

#### Jens Erik Christensen:

Alpha Holding A/S, Nemi Forsikring AS, Andersen & Martini A/S, Andersen & Martini Biler A/S, Hugin Experts A/S, Mediaxes A/S, Behandlingsvejviseren A/S, P/F Nordikliv Livstryggingarfelag, P/F Trygd Tryggingarfelag, Vestjysk Bank A/S, Skandia A/S, Skandia Link Livsforsikring A/S, Skandia Asset Management Fondsmæglerselskab A/S, TIP ApS, Prime Office A/S, Dansk Merchant Capital A/S, Nordic Corporate Investment A/S, EcsAct A/S, Sapere Aude ApS, Helsemin A/S.











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# Financial Highlights - Parent company

Amounts in DKK million	2016	2015	2014	2013	2012
Gross premium income	1,283	1,342	1,557	1,543	1,462
Gross claims incurred	-1,127	-947	-1,024	-810	-840
Bonus and premium discounts	14	25	7	-6	-19
Total insurance operating. costs. net of reinsurance	-299	-311	-303	-387	-310
Result of ceded business	242	55	-41	-95	-48
Insurance technical result	-33	42	39	54	67
Result on investments after insurance technical interest	18	-54	-51	43	-38
Net profit for the year	-17	-21	-11	84	21
Run-off result	-112	-10	-59	26	-21
Total insurance technical provisions	1,810	1,661	1,663	1,474	1,613
Total insurance assets	1,078	1,002	931	789	742
Total equity	287	304	388	418	364
Total assets	2,564	2,327	2,609	2,427	2,443
Key figures:					
Gross claims ratio	86.9%	69.3%	65.5%	52.7%	58.2%
Expense ratio	34.3%	31.7%	29.4%	37.6%	33.2%
Reinsurance ratio	-18.7%	-4.0%	2.6%	6.2%	3.5%
Combined ratio	102.6%	96.9%	97.5%	96.5%	94.9%
Operating ratio	102.6%	96.9%	97.5%	96.5%	95.3%
Relative run off results	-22.2%	-11.0%	-11.0%	3.2%	-3.3%
Return on equity in percent	-5.8%	-6.1%	-2.7%	21.4%	5.9%
Solvency coverage	219%	205%	175%	198%	184%

### Definition

Gross claim ratio

(Gross claims paid / Gross premium income+Bonus and premium discounts) \*100

Expense ratio

(Total insurance operating costs / Gross premium income+Bonus and premium discounts) \*100

Reinsurance ratio

(Result of ceded business / Gross premium income+Bonus and premium discounts) \*100

Combined ratio

(Gross claims ratio + Expense ratio + Reinsurance ratio)

Operation ratio

(Combined ratio where the allocated return on investments is added to the premium income)

Relative run-off results

(Run-off results compared to reserves as at the beginning of the run off)

Return on equity

(Results for the year / the average equity) \*100

Solvency coverage

(The eligible own funds to meet the SCR / Solvency Capital Requrement (SCR))

# Financial Highlights - Group

Amounts in DKK million	2016	2015	2014	2013	2012
	4.040	4 500	4.007	4 000	4 005
Gross premium income	1,818	1,782	1,984	1,988	1,907
Gross claims incurred	-1,525	-1,275	-1,351	-1,178	-1,198
Bonus and premium discounts	14	25	6	-6	-19
Total insurance operating, costs, net of reinsurance	-356	-371	-380	-473	-401
Result of ceded business	233	48	-39	-39	-42
Insurance technical result	-68	-8	4	67	33
Result on investments after insurance technical interest	38	10	-18	9	-5
Net profit for the year	-17	-21	-11	84	21
Run-off result	-101	-13	-63	47	-40
Total insurance technical provisions	2,269	2,096	2,028	2,128	2,323
Total insurance assets	1,335	1,251	1,174	973	903
Total equity	287	304	388	418	364
Total assets	3,121	2,837	3,127	3,094	3,179
Key figures:					
Gross claims ratio	83.2%	70.6%	67.9%	59.4%	63.5%
Expense ratio	33.2%	32.6%	30.2%	35.8%	32.7%
Reinsurance ratio	-12.7%	-2.7%	2.0%	2.0%	2.2%
Combined ratio	103.7%	100.5%	100.1%	97.2%	98.4%
Operating ratio	103.7%	100.4%	99.8%	96.6%	98.2%
Relative run off results	-16.8%	-2.0%	-10.8%	4.5%	-4.1%
Return on equity in percent	-5.8%	-6.1%	-2.7%	21.4%	5.9%
Solvency coverage	199%	205%	175%	198%	184%

### Definition

Gross claim ratio

(Gross claims paid / Gross premium income+Bonus and premium discounts) \*100

Expense ratio

(Total insurance operating costs / Gross premium income+Bonus and premium discounts) \*100

Reinsurance ratio

(Result of ceded business / Gross premium income+Bonus and premium discounts) \*100

Combined ratio

(Gross claims ratio + Expense ratio + Reinsurance ratio)

Operation ratio

(Combined ratio where the allocated return on investments is added to the premium income)

Relative run-off results

(Run-off results compared to reserves as at the beginning of the run off)

Return on equity

(Results for the year / the average equity) \*100

Solvency coverage

(The eligible own funds to meet the SCR / Solvency Capital Requrement (SCR))

# Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Alpha Insurance A/S for the financial year I January - 31 December 2016.

The annual report has been prepared in accordance with the Danish Financial Business Act.

It is our opinion that the consolidated financial statements and the parent company financial statements give a true and fair view of the Group's and the Parent Company's assets, liabilities and financial position at 31 December 2016 and of the results of the Group's and the Parent Company's operations and consolidated cash flows for the financial year I January - 31 December 2016.

In our opinion, the Management's review includes a fair review of the development in the Group's and the Parent Company's operations and financial matters, the results for the year and the Group's and the Parent Company's financial position. It is also our opinion that the Management's review gives a true and fair view of developments in the Group's and the Parent Company's activities and financial position and describes the major risks and uncertainties which the Company is facing.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 26 April 2017

Leif Corinth-Hansen

Morten Helge (Chairman) Bo Lundqvist (Deputy Chairman)

Jens Erik Christensen

Bjarke Sanbeck Nilsson

on Thomas Dahl Fredsl





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# Independent Auditors' Report to the shareholders of Alpha Insurance A/S

### Opinion

1 January-31 December 2016 comprising income statement, statement of comprehensive income, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Business Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2016 and of the results of the Company's operations for the financial year 1 January-31 December 2016 in accordance with the Danish Financial Business Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Business Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either

intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

# Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of financial statement users made on the basis of these financial statements.

As part of an audit conducted in accordance with IS As and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit.

#### Ne also,

-identify and assess the risks of material misstatement of the company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

-obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

-evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management. -conclude on the appropriateness of Management's use of the going concem basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

-evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## Statement on the Management's review

Management is responsible for the Management's review. Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Business Act. Based on the work we have performed, we conclude that the Management's review

is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Business Act. We did not identify any material misstatement of the Management's review.

### Solvency ratio

Management is responsible for the key figure solvency ratio evident from the financial highlights on page 10 of the annual report. The key figure solvency ratio is exempt from the requirement to be audited. Consequently, our opinion on the financial statements does not include the key figure solvency ratio, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to consider whether the key figure solvency ratio is materially inconsistent with the financial statements or our knowledge obtained during our audit or otherwise appears to be materially misstated.

If on this basis we conclude that the key figure solvency ratio is materially misstated, we are required to report on this. We have nothing to report in this respect.

Copenhagen, 26 April 2017

## **KPMG**

Statsautoriseret Revisionspartnerselskab Registration No.: 25 57 81 98

Mark Palmberg

State Authorised Public Accountant

Henrik O. Larsen

State Authorised Public Accountant













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# Income Statement

		Parent C	Parent Company		Group	
ote	For 1 January – 31 December. Amounts in DKK thousands	2016	2015	2016	2015	
.3	Gross premiums	1,370,281	1,247,446	1,926,755	1,728,934	
	Insurance premiums ceded	-617,794	-579,603	-1,031,013	-938,530	
	Change in premium reserve	-53,551	73,711	-40,868	38,404	
	Change in future profit and risk margin	-33,634	21,117	-67,942	14,688	
	Change in reinsurer's share of premium provisions	18,881	-71,246	29,290	-68,512	
	Premium income, net of reinsurance	684,183	691,425	816,222	774,984	
	Insurance technical interest	-	-208	-	1,492	
	Gross claims paid	-851,888	-1,017,942	-1,231,491	-1,286,805	
	Reinsurance cover received	509,559	441,195	773,149	670,207	
	Change in gross claims provisions	-277,509	67,202	-299,725	9,347	
	Change in risk margin	2,148	3,303	6,438	2,288	
	Change in reinsurers' share of claims provisions	185,296	142,940	209,202	166,518	
	Cost of claims, net of reinsurance	-432,394	-363,302	-542,427	-438,445	
	Bonus and premium discounts	14,497	25,119	14,471	25,288	
	Acquisition costs	-353,080	-351,803	-422,459	-406,788	
4	Administrative expenses	-92,254	-80,878	-185,823	-182,415	
	Reinsurance commissions and profit participations with reinsurers	146,439	121,837	252,466	218,123	
3	Insurance operating costs, net of reinsurance	-298,895	-310,845	-355,816	-371,080	
	Insurance technical result	-32,609	42,189	-67,550	-7,762	

# Income Statement

		Parent C	Company	Gro	oup
Note	For 1 January – 31 December: Amounts in DKK thousands	2016	2015	2016	2015
	Income from participating interests in affiliated companies	-16,340	-64,413	-	-
	Income from participating interests in associated companies	625	389	625	389
	Interest income and dividend etc.	14,629	17,166	16,759	20,191
5	Currency and marketable securities adjustments	3,131	13,461	4,665	11,825
	Interest expenses	-13,879	-13,829	-13,879	-13,829
	Administrative expenses related to investment activities	-1,094	-1,586	-1,355	-1,901
	Return on investments	-12,928	-48,812	6,815	16,675
	Insurance technical interest and currency adjustment	31,312	-5,610	31,312	-6,400
	Return on investments after insurance technical interest	18,384	-54,422	38,127	10,275
	Other income/expenses	-240	664	-241	664
	Net profit before tax	-14,465	-11,568	-29,663	3,178
6	Tax	-2.120	-9.833	13,078	-24,579
	Net profit for the year	-16,585	-21,401	-16,585	-21,401
	Proposed distribution of net results				
	Reserve equity method	-16,340	-64,413		
	Equalisation reserve	-20,266	13,283		
	Retained earnings	20,021	29,729		
	Distributed, total	-16,585	-21,401		
	Total income for 1 January - 31 December				
	Net profit for the year	-16,585	-21,401	-16,585	-21,401
	Currency adjustments in affiliated companies abroad	10,569	-13,835	10,569	-13,835
	Adjustment to the opening balance in affiliated company	-11,247	-9,025	-11,247	-9,025
	Other total income	-678	-22,860	-678	-22,860
	Total income for the year	-17,263	-44,261	-17,263	-44,261

18 ALPHA INSURANCE BALANCE SHEET ALPHA INSURANCE 19

# Balance Sheet - Assets

		Parent C	Parent Company		oup
Note	Balance sheet as at 31 December. Amounts in DKK thousands	2016	2015	2016	2015
	Software	17,982	17,702	42,376	36,635
7	Immaterial assets, total	17,982	17,702	42,376	36,635
	Office equipment etc	998	481	/ 150	/ 102
8	Office equipment etc.		481	4,153	4,193
0	Tangible assets, total	998	481	4,153	4,193
9	Interest in affiliated companies	160,772	177,792	-	-
10	Interest in associated companies	1,063	813	1,063	813
	Interest in affiliated and associated companies, total	161,835	178,605	1,063	813
	Bonds	359,983	414,096	474,079	560,044
	Banks	76,509	51,497	110,943	86,069
	Shares	130,572	67,201	130,866	67,512
	Other financial investments assets, total	567,064	532,794	715,888	713,625
		700.000	T44.000	E4 / 054	E4 / (00
	Investments assets, total	728,899	711,399	716,951	714,438
	Reinsurers share of premium provisions	91,871	117,284	209,940	250,335
15	Reinsurers share of claims provisions	985,774	884,551	1,125,266	1,000,196
	Reinsurers share of provisions for insurance contracts, total	1,077,645	1,001,835	1,335,206	1,250,531
			, , ,	, ,	, , , , , ,
	Amounts receivables from policy holders	343,912	358,898	578,450	535,391
	Amounts receivables from intermediaries	13,165	17,383	13,165	17,383
	Amounts receivables from direct insurance, total	357,077	376,281	591,615	552,774
	Amounts receivables from insurance undertaking	259,707	113,992	266,513	128,497
	Amounts receivables from affiliated companies	51,478	34,623	43,516	32,155
	Other amounts receivables	51,362	46,899	53,295	48,784
	Amounts receivables	362,547	195,514	363,324	209,436
	Amounts receivables, total	1,797,269	1,573,630	2,290,145	2,012,741
	Current tax	419	-	419	-
6	Deferred tax asset	548	2,667	30,458	26,726
	Cash and bank deposits	14	12	14	12
	Other assets	-	-	4,836	4,587
	Other assets, total	981	2,679	35,727	31,325
	Accrued interest income	2 / / 0	/ 2/1	2 / 20	/ 717
	Accrued interest income	3,640	4,361	3,639	4,717
	Other prepayments	14,309	16,926	28,126	33,051
	Prepayments and accrued income, total	17,949	21,287	31,765	37,768
	Total assets	2,564,078	2,327,178	3,121,117	2,837,100
		, ,	,,	-,,	,,

# Balance Sheet - Liabilities and equity

		Parent C	ompany	Group		
Note	Balance sheet as at 31 December. Amounts in DKK thousands	2016	2015	2016	2015	
	Share capital	75,000	75,000	75,000	75,000	
	Premium reserve, issued shares	141,500	141,500	141,500	141,500	
	Equalisation reserve	-	20,266	-	20,266	
	Retained earnings	70,117	67,114	70,117	67,114	
11	Equity	286,617	303,880	286,617	303,880	
12	Subordinated loan capital	148,688	149,250	148,688	149,250	
	Premium provisions, gross	182,649	183,367	353,722	394,780	
	Future profit	89,548	55,914	127,382	59,617	
14	Claims provisions, gross	1,507,889	1,388,996	1,752,122	1,599,616	
	Risk margin	30,102	32,250	35,676	42,256	
	Technical provisions, total	1,810,188	1,660,527	2,268,902	2,096,269	
6	Deferred tax liability	_	_	_		
	Pension obligations	_	_	2,354	2,208	
	Other provisions	115	_	115	,	
	Provisions	115	-	2,469	2,208	
	Reinsurance deposits	8,917	26,180	12,325	26,180	
	Amounts payables in connection with direct insurance	32,090	13,594	50,797	23,293	
	Amounts payables in connection with reinsurance	174,274	96,777	186,633	120,370	
	Amounts payables to credit institutions	28,434	23,302	28,434	23,302	
	Amounts payables to affiliated companies		-		20,000	
	Payable company tax	_	9,506	_	9,50	
	Other payables	74,755	44,162	91,980	51,176	
	Liabilities other than provisions, total	309,553	187,341	357,844	227,647	
	Accruals and deferred income	-	-	44,272	31,666	
	Liabilities and equity, total	2,564,078	2,327,178	3,121,117	2,837,100	

<sup>13</sup> Information on staff and remuneration

<sup>16</sup> Contingent liabilities, guarantee commitments etc.

<sup>17</sup> Related parties etc.

<sup>18</sup> Risk and information in sensitivity

<sup>19</sup> Other notes information

20 ALPHA INSURANCE EQUITY 
EQUITY ALPHA INSURANCE 21

# Equity

		Parent Company						
Amounts in DKK thousands	Share Capital	Reserve on Issued shares	Reserve equity Method	Equalisation Reserve	Retained earnings	Total		
Equity 1 January 2015	75,000	141,500	31,161	6,983	133,067	387,711		
Change in accounting policy	-	-	-8,991	-	-28,458	-37,449		
Adjusted Equity 1 January 2015	75,000	141,500	22,170	6,983	104,609	350,262		
Adjustment to the opening balance in affiliated company	-	-	-5,849	-	5,815	-34		
Currency adjustments in affiliated companies	-	-	-13,835	-	-	-13,835		
Distribution of profit	-	-	-64,413	13,283	29,729	-21,401		
Total income for the year 2015	75,000	-	-84,097	13,283	35,544	-35,270		
Increase of capital/Group contribution	-	-	11,642	-	-11,642	-		
Adjustment of Cosa	-	-	-	-	-11,112	-11,112		
Reserve equity method to retained earnings	-	-	50,285	-	-50,285	-		
Equity 31 December 2015	75,000	141,500	-	20,266	67,114	303,880		

Amounts of one share 1.000. Total shares 75.000

Amounts in DKK thousands	Share Capital	Reserve on Issued shares	Reserve equity Method	Equalisation Reserve	Retained earnings	Total
Equity 1 January 2016	75,000	141,500	-	20,266	67,114	303,880
Adjustment to the opening balance in affiliated company	-	-	-11,249	-	2	-11,247
Adjusted Equity 1 January 2016	75,000	141,500	-11,249	20,266	67,116	292,633
Currency adjustments in affiliated companies	-	-	10,569	-	-	10,569
Distribution of profit	-	-	-16,340	-20,266	20,021	-16,585
Total income for the period	-	-	-5,771	-20,266	20,021	-6,016
Reserve equity method to retained earnings	-	-	17,020	-	-17,020	-
Equity 31 December 2016	75,000	141,500	-	-	70,117	286,617

Amounts of one share 1.000. Total shares 75.000

# Equity

	Group							
Amounts in DKK thousands	Share Capital	Reserve on Issued shares	Reserve equity Method	Equalisation Reserve	Retained earnings	Total		
Equity 1 January 2015	75,000	141,500	-	6,983	164,228	387,711		
Change in accounting policy	-	-	-	-	-37,449	-37,449		
Adjusted Equity 1 January 2015	75,000	141,500	-	6,983	126,779	350,262		
Adjustment to the opening balance in affiliated company	-	-	-	-	-34	-34		
Currency adjustments in affiliated companies	-	-	-	-	-13,835	-13,835		
Distribution of profit	-	-	-	13,283	-34,684	-21,401		
Total income for the year period	-	-	-	13,283	-48,553	-35,270		
Adjustment of Cosa	-	-	-	-	-11,112	-11,112		
Equity 31 December 2015	75,000	141,500	-	20,266	67,114	303,880		

Amounts in DKK thousands	Share Capital	Reserve on Issued shares	Reserve equity Method	Equalisation Reserve	Retained earnings	Total
Equity 1 January 2016	75,000	141,500	-	20,266	67,114	303,880
Adjustment to the opening balance in affiliated company	-	-	-	-	-11,247	-11,247
Adjusted Equity 1 January 2016	75,000	141,500	-	20,266	55,867	292,633
Currency adjustments in affiliated companies	-	-	-	-	10,569	10,569
Distribution of profit	-	-	-	-20,266	3,681	-16,585
Total income for the period	-	-	-	-20,266	14,250	-6,016
Equity 31 December 2016	75,000	141,500	-	-	70,117	286,617

# Notes

1. Gross premiums	Parent Company		Group	
Amounts in DKK thousands	2016	2015	2016	2015
Geographical division of gross premiums:				
Denmark	216,969	276,576	216,969	276,576
Other EU countries	1,036,238	857,603	1,036,238	857,603
Other countries	117,074	113,267	673,548	594,755
	1,370,281	1,247,446	1,926,755	1,728,934

2. Claims	Parent C	Parent Company		oup
Amounts in DKK thousands	2016	2015	2016	2015
Gross run-off results	-354,961	-28,301	-323,202	-12,699
Run-off results for own account	-112,154	-10,154	-101,378	-13,293

	Number of claims	Average claims	Claims rate
The development in claims can be specified as follows (Parent Company):			
Sickness and accident insurance	217	94,886	0.3%
Workers compensation insurance	2,373	123,467	24.6%
Motor liability insurance	5,611	43,685	3.0%
Motor own damage insurance	8,444	39,225	18.4%
Marine, aviation and goods insurance	50	397,302	2.5%
Fire and contents insurance (privat)	202	100,394	1.5%
Fire and contents insurance (commercial)	3,422	12,218	7.1%
Liability insurance	1,425	64,612	31.8%
Credit and surety insurance	47	158,596	1.6%
Legal expenses insurance	246	24,266	0.2%
Other direct insurance and proportional reinsurance	780	64,128	0.4%

# Notes

2. Claims [continued]	Number of claims	Average claims	Claims rate
The development in claims can be specified as follows (Group):			
Sickness and accident insurance	250	78,509	0.3%
Workers compensation insurance	2,373	123,499	24.6%
Motor liability insurance	6,826	52,208	2.6%
Motor own damage insurance	25,829	17,315	20.8%
Marine, aviation and goods insurance	55	364,341	2.3%
Fire and contents insurance (privat)	3,705	39,667	3.3%
Fire and contents insurance (commercial)	3,892	16,609	6.9%
Liability insurance	1,635	62,285	35.6%
Credit and surety insurance	47	158,596	1.6%
Legal expenses insurance	246	24,266	0.2%
Other direct insurance and proportional reinsurance	3,306	18,663	1.5%

3. Specifications on Insurance classes	Sickness and accident insurance		Workers compensation insurance		Motor liabili insurance		Motor own damage insurance		Mar avia and g insur	tion Joods	Fire cont insur (priv	ents ance
Amounts in DKK millions	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Parent												
Gross premiums	15.7	23.2	203.3	264.0	349.1	116.1	371.6	183.3	24.1	15.7	26.8	22.9
Gross premiums income	17.1	23.3	200.9	241.0	275.0	157.0	290.9	244.1	23.6	5.2	29.7	22.5
Gross claims incurred	-20.6	-20.1	-292.9	-181.5	-245.1	-190.8	-331.2	-286.3	-19.8	1.5	-20.3	-14.4
Insurance operation costs	-2.6	-5.9	-64.0	-46.3	-107.7	-33.9	-88.9	-36.3	-4.8	-1.1	-8.8	-9.2
Profit of ceded business	4.4	-1.1	66.1	11.7	76.0	60.6	118.2	88.0	-0.6	-3.8	-1.5	-2.0
Technical interest f.o.a.	0.0	0.0	0.0	-0.1	0.0	0.0	0.0	-0.1	0.0	0.0	0.0	0.0
Insurance technical result	-1.7	-3.8	-89.9	24.8	-2.1	-7.1	-10.8	9.4	-1.6	1.9	-0.8	-3.1

3. Specifications on Insurance classes	Fire and contents insurance (commercial)		Liability insurance		Credit and surety insurance		Legal expenses insurance		Other direct insurance and proportional insurance		To	tal
Amounts in DKK millions	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Parent												
Gross premiums	140.1	140.8	58.2	136.3	37.4	44.0	82.2	188.5	61.6	112.7	1.370.3	1.247.4
Gross premiums income	155.1	140.9	96.8	187.4	38.2	43.2	87.1	189.9	68.7	87.8	1.283.1	1.342.3
Gross claims incurred	-41.8	-70.1	-92.1	-115.1	-7.5	-2.2	-6.0	-20.0	-50.0	-48.3	-1.127.2	-947.4
Insurance operation costs	-48.5	-41.2	-2.3	-41.5	-13.5	-10.3	-72.3	-137.2	-17.4	-44.5	-430.8	-407.5
Profit of ceded business	-22.3	-21.2	23.2	-49.3	-10.1	-13.8	-6.2	-9.2	-4.8	-4.9	242.4	55.1
Technical interest f.o.a.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-0.2
Insurance technical result	42.5	8.4	25.6	-18.4	7.3	16.8	2.5	23.4	-3.5	9.9	-32.6	42.2

# Notes

3. Specifications on Insurance classes		ness cident ance	compe	kers nsation rance	Motor liability insurance		Motor own damage insurance		Marine, aviation and goods insurance		Fire cont insur (priv	ents ance
Amounts in DKK millions	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Group												
Gross premiums	26.1	31.7	205.1	263.6	505.3	256.2	534.7	328.4	25.1	16.8	164.5	133.4
Gross premiums income	27.1	31.3	202.8	240.5	427.9	286.5	449.9	377.5	24.7	6.6	158.8	121.6
Gross claims incurred	-19.6	-21.2	-293.0	-181.0	-356.4	-283.2	-447.2	-381.1	-20.0	0.8	-147.0	-108.5
Insurance operation costs	-2.2	-4.4	-141.2	-117.7	-105.6	-40.9	-86.2	-50.5	-3.3	5.5	-24.1	9.5
Profit of ceded business	4.1	-0.8	66.0	10.3	72.3	50.6	114.3	72.8	-1.1	-3.0	11.4	-3.1
Technical interest f.o.a.	0.0	0.0	0.0	-0.1	0.0	0.0	0.0	-0.1	0.0	0.0	0.0	0.0
Insurance technical result	9.4	4.8	-165.3	-47.9	38.2	13.1	30.8	18.6	0.2	-1.0	-0.8	0.5

3. Specifications on Insurance classes	cont insur	and ents rance nercial)	Liab insur	ility ance	Credit and surety insurance		Legal expenses insurance		insurar propor	Other direct nsurance and proportional insurance		tal
Amounts in DKK millions	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Group												
Gross premiums	189.6	186.4	72.8	149.1	37.4	43.9	82.2	188.2	83.8	131.2	1.926.8	1.728.9
Gross premiums income	201.8	185.5	110.9	199.3	38.2	43.1	87.1	189.6	88.7	100.3	1.818.0	1.782.0
Gross claims incurred	-64.6	-106.2	-101.9	-113.5	-7.5	-2.2	-6.0	-20.3	-61.7	-59.1	-1.524.8	-1.275.4
Insurance operation costs	-45.9	-53.5	-1.5	-21.6	-13.5	-16.7	-72.3	-147.7	-111.8	-147.1	-604.7	-615.2
Profit of ceded business	-33.0	-17.2	22.5	-39.6	-10.1	-11.1	-6.2	-7.5	-7.1	-3.6	233.0	47.8
Technical interest f.o.a.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.7	0.0	1.4
Insurance technical result	58.2	8.6	33.1	24.6	7.2	13.0	2.5	14.2	-91.9	-108.1	-78.5	-59.4

4. Administrative expenses	Parent Company		Group		oup
Amounts in DKK thousands	2016	2015		2016	2015
Audit fee					
KPMG P/S	917	969		1,151	969
Others	-	103		-	501
Total	917	1,072		1,151	1,470
Fee for other assurance services: KPMG P/S	_	117		-	117
Total	-	117		-	117

# Notes

5. Currency and marketable securities adjustments	Parent C	Company	Gro	oup
Amounts in DKK thousands	2016	2015	2016	2015
Gains and losses as a result of changes in the interest rate used for discounting of claims provision	-	-3,292	-	-3,747
Shares	43,414	18,054	43,414	18,054
Units in investment associations	-	-2,148	-	-2,148
Bonds	-3,138	-9,027	-1,726	-10,042
Currency adjustments	-37,145	9,874	-37,023	9,708
	3,131	13,461	4,665	11,825

6. Tax on net results	Parent Company Group				
Amounts in DKK thousands	2016	2015	2016	2015	
Current tax	-	9,506	-	9,506	
Adjustment of deferred tax, previous years	-	-27	-15,198	14,719	
Change in deferred tax	2,120	354	2,120	354	
	2,120	9,833	-13,078	24,579	
Total tax on total income for the year can be explained as follows:					
Profit before tax	-14,465	-11,568	-29,663	3,178	
Reversal of income from Group entities and branch	22,956	55,625	22,956	55,625	
Recognition of additional tax loss, carried forward from Group entities	-	-	15,198	-	
Total income	8,491	44,057	8,491	58,803	
Applicable tax rate	22.0%	23.5%	22.0%	23.5%	
Tax calculated on total income	1,868	10,353	1,868	13,819	
Tax on permanent differences:					
Income not subject to tax	-137	-867	-137	-867	
Expenses disallowed for tax purposes	389	374	389	384	
Tax on total income for the year	2,120	9,860	2,120	13,335	
Adjustment of deferred tax, previous years	-	-27	-15,198	14,719	
Adjustment of expenses non defered tax	-	-	-	-3,475	
Tax expense	2,120	9,833	-13,078	24,579	

# Notes

# 6. Tax on net results

(continued)

Amounts in DKK thousands	1/1 2016	Adjustment of the year	31/12 2016
Parent company			
Deferred tax			
Equipment etc.	-116	41	-75
Software	468	-631	-163
Amounts receivables from policy holders	4,076	0	4,076
Tax loss carried forward	-7,095	2,710	-4,386
	-2,667	2,120	-548
Recognized as:			
Deferred tax asset			-548
			-548
Group			
Deferred tax			
Equipment etc.	-116	41	-75
Software	468	-631	-163
Amounts receivables from policy holders	4,076	0	4,076
Tax loss carried forward	-31,154	-3,142	-34,296
	-26,726	-3,732	-30,458
Recognized as:			
Deferred tax asset			-30,458
			-30,458

7. Immaterial assets	Parent Company		Gro	oup
Amounts in DKK thousands	2016	2015	2016	2015
Software				
Cost at 1 January 2016	17,906	7,559	76,320	59,860
Currency adjustment on opening balance sheet	-	-	3,169	-2,993
Additions	2,944	10,347	13,164	19,453
Cost at 31 December 2016	20,850	17,906	92,653	76,320
Depreciation at 1 January 2016	204	204	39,685	37,108
Currency adjustment on opening balance sheet	-	-	2,143	-2,113
Depreciation for the year	2,664	-	8,449	4,690
Depreciation at 31 December 2016	2,868	204	50,277	39,685
Net asset value at 31 December 2016	17,982	17,702	42,376	36,635

# Notes

8. Tangible assets	Parent Company		Gro	oup
Amounts in DKK thousands	2016	2015	2016	2015
Office equipment				
Cost at 1 January 2016	3,131	2,804	21,065	19,194
Currency adjustment on opening balance sheet	-	-	973	-937
Addtions	711	327	1,782	2,808
Cost at 31 December 2016	3,842	3,131	23,820	21,065
Depreciation at 1 January 2016	2,650	2,537	16,872	16,019
Currency adjustment on opening balance sheet	-	-	771	-772
Depreciation for the year	194	113	2,024	1,625
Depreciation at 31 December 2016	2,844	2,650	19,667	16,872
Net asset value at 31 December 2016	998	481	4,153	4,193

9. Interest in affiliated companies	Parent Company		Gro	oup
Amounts in DKK thousands	2016	2015	2016	2015
Cost at 1 January 2016	228,077	194,133	-	-
Addtions	-	33,944	_	-
Cost at 31 December 2016	228,077	228,077	-	-
Adjustments at 1 January 2016	-50,285	31,161	-	-
Adjustment to the opening balance in affiliated company	-11,249	-14,840	-	-
Currency adjustment of the opening equity in affiliated company	10,569	-13,835	-	-
Contribution to subsidiary	-	11,642	-	-
Net profit for the year	-16,340	-64,413	-	-
Adjustments at 31 December 2016	-67,305	-50,285	-	-
Net asset value at 31 December 2016	160,772	177,792	-	-

Amounts in DKK thousands	NEMI Forsikring AS
Registered Office	Oslo
Equity interest	100%
Share of net profit for the year	-16,340
Share of equity	160,772

# Notes

10. Interest in associated companies	Parent (	Parent Company		oup
Amounts in DKK thousands	2016	2015	2016	2015
Cost at 1 January 2016	281	281	281	281
Cost at 31 December 2016	281	281 281		281
Adjustments at 1 January 2016	532	1,017	532	1,017
Net profit for the year	625	389	625	389
Distributed dividend	-375	-874	-375	-874
Adjustments at 31 December 2016	782	532	782	532
Net asset value at 31 December 2016	1,063	813	1,063	813

Amounts in DKK thousands	Alpha Sales Group A/S
Registered Office	Copenhagen
Equity interest	25%
Share of net profit for the year	625
Share of equity	1,063

11. Equity	Parent Company		Gro	oup
Amounts in DKK thousands	2016	2015	2016	2015
The calculation of eligible own funds to meet SCR can be specified as follows:				
Equity at 31 December	286,617	303,880	286,617	303,880
Subordinated loan capital	106,869	51,994	127,772	51,994
Deferred tax asset	-	-19,631	-	-19,631
Reconciliation reserve	69,300	-	95,016	-
Immaterial assets	-	-36,635	-	-36,635
Tax of immaterial assets	-	9,272	-	9,272
Deductions for participations in financial and credit institutions	5,467	-54,014	-	-54,014
Changes in the valuation of technical provisions	-	-9,338	-	-9,338
The eligible own funds to meet the SCR at 31 December	468,253	245,528	509,405	245,528

# Notes

# 12. Subordinated loan capital

The company has subordinated loan capital at DKK 149 million. The interest rate for the loan is 9% pro anno plus the Euribor 3 months rate. The subordinated loan is free of amortization until 31 December 2024. At this time the loan will be settled. In the eligible own funds to meet SCR the subordinated loan capital is included, which corresponds to 50 % of the SCR in Alpha Insurance DKK 106.9 million.

The loan respects payment to all other creditors in Alpha Insurance A/S before the loan will be settled.

13. Information on staff and remuneration	Parent Company		Group		oup
Amounts in DKK thousands	2016	2015		2016	2015
Total staff costs comprise:					
Wages and salaries	35,851	32,073		81,813	71,883
Pension plans	2,857	2,389		4,836	6,433
Expenses to social security and other staff costs	5,488	4,382		5,488	13,994
	44,196	38,844		92,137	92,310
Board of Executives and Risk taker	6,248	6,217		6,248	6,217
Board of Directors	1,657	1,588		3,203	3,393
	7,905	7,805		9,451	9,610
Members of the Executive Board	1	1		1	1
Members of the Board	5	5		5	5
Average number of employees	30	24		134	124

The Group primarily uses fixed salaries and has not paid one-off fees, pensions or bonuses in 2016. The Chief Executive Office has been identified as the Risk taker. The Chief Executive Officer signs on all risks.

	Total remuneration 2016	Total remuneration 2015
Remuneration to the board of directors:		
Morten Helge	750	750
Bo Lundqvist	375	375
Jens Erik Christensen	150	150
Thomas Dahl Fredslund	185	169
Bjarke Sanbeck Nilsson	185	169
Leif Corinth-Hansen	150	150

The Board of Directors does not have any bonus or options and does not have any redundancy scheme.

# Notes

13. Information on staff and remuneration		Board of Executives						
(continued)	Year	Remuneration	Pension	Benefits	Total			
Leif Corinth-Hansen	2016	6,021	118	110	6,248			
Leif Corinth-Hansen	2015	6,021	118	78	6,217			

14. Claims provisions, gross	Parent (	Company	Gro	oup
Amounts in DKK thousands	Insurance year through 2016	Insurance year through 2015	Insurance year through 2016	Insurance year through 2015
1 January	-	1,388,996	-	1,599,616
Gross claims incurred	774,436	354,961	1,215,678	315,539
Claims paid	-277,073	-574,815	-553,608	-677,883
Currency adjustments	-5,490	-153,127	-5,489	-141,731
31 December	491,873	1,016,016	656,581	1,095,541

15. Reinsurers share of claims provisions	Parent (	Parent Company			oup
Amounts in DKK thousands	Insurance year through 2016	Insurance year through 2015		Insurance year through 2016	Insurance year through 2015
1 January	-	884,551		-	1,000,196
Change in claims provisions	452,047	242,807		765,589	216,762
Claims paid	-111,089	-398,470		-315,422	-457,727
Currency adjustments	-2,415	-81,657		-2,415	-81,717
31 December	338,543	647,231		447,752	677,514

# Notes

16. Contingent liabilities, guarantee commitments, etc.	Parent Company		Gro	oup
Amounts in DKK thousands	2016	2015	2016	2015
Rent commitments	16,210	20,187	24,511	27,673
	16,210	20,187	24,511	27,673
The following assets are registrered as provision of security for the technical provisions:  Shares	130,572	66,972	130,572	67,283
Interest in affiliated companies	160,772	-	160,772	-
Bonds and accrued interests	363,624	418,742	363,624	565,046
Banks and deposits	76,523	51,507	76,523	79,690
Receivables	1,163,295	961,333	1,163,295	1,142,416
	1,894,786	1,498,554	1,894,786	1,854,435

Alpha Insurance A/S has made a letter of intent to Nemi Forsikring AS to give further capital if needed for Nemi Forsikring AS to fulfill the requirements for solvency.

# Notes

### 17. Related parties, etc.

Related parties to Alpha Insurance A/S comprise the following:

### Controlling interest

Alpha Holding A/S Principal shareholder

### Subsidary companies

NEMI Forsikring AS Affiliated company 2016 2015 2,716 2,411 Claims handling agreement (TDKK)

Transactions between Alpha Insurance and affiliated companies are conducted on an arm's length basis.

### Intra-group transactions:

Administration fee, etc. is fixed on a cost-recovery basis. Intra-group accounts are offset and carry interest on market

Transactions with group companies have been eliminated in the consolidated financial statements in accordance with the accounting policies.

### Other related parties

Alpha Insurance has entered a broker agreement on market terms with Beta Re GmbH on certain agency contracts. Brokerage for this service amounts to TDKK 6,565 (2,488).

Alpha Insurance has entered into binding authority agreements with Beta Aviation ApS and Lima Agency Ltd. on market terms. Commission paid in relation to these agreements amounts to TDKK 2,844 (2,013) and TDKK 5,840 (3,002) respectively.

### Ownership

The following shareholders are registered in the register of shareholders as owners of least 5 % of the voting rights or at least 5 % of the share capital.

Alpha Holding A/S c/o Harbour House Sundkrogsgade 21 DK-2100 Copenhagen Ø

The Annual Report for Alpha Insurance A/S is a part of the consolidated accounts of Alpha Holding A/S and Ahpla ApS.

Renumeration of the Executive Board and the Board are presented in note 13.

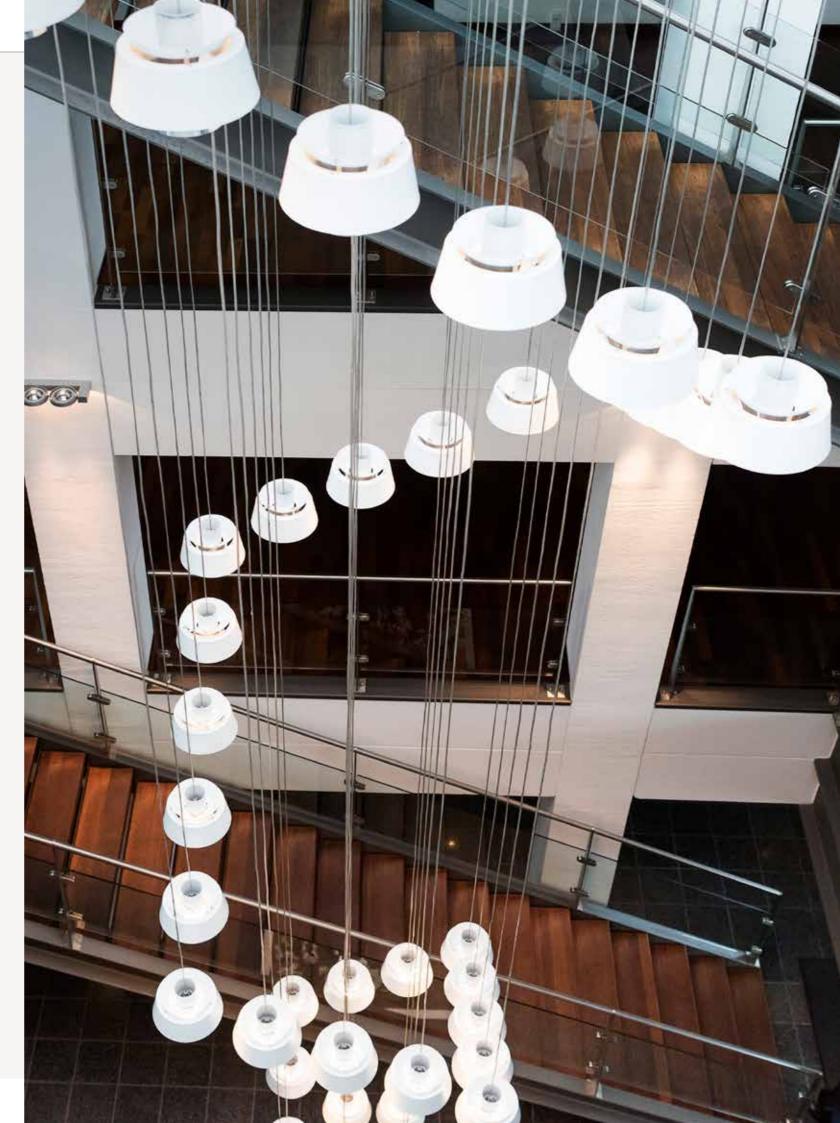
Administration fees, etc. are settled on a cost recovery basis. The consolidated accounts are offset and earn interest on market terms. The companies in the Alpha Group have entered into reinsurance contracts based on market terms. Transactions with subsidiary companies have been eliminated in the consolidated accounts, in accordance with the accounting policies applied.

### 18. Risk and information on sensitivity

Event	Effects in equity in '000
Increase in interest rate of 0,7 $\%$	-6,369
Decrease in interest rate of 0,7 $\%$	6,369
Reduction in share prices of 12 $\%$	15,669
Reduction in value of property of 8%	-
Foreign currency risk (VaR 99,5)	18,571
Loss on 3rd parties of 8 %	1,007

### 19. Other note information

In accordance with § 91a in the executive orders for Financial Reports for Insurance Companies and Occupational Pension Funds a five-year plan is described on the last page in the management statement.



# Notes

### Accounting policies

The Annual Report of Alpha Insurance A/S for 1 January - 31 December 2016 has been presented in accordance with with the Danish Financial Business Act, including the Danish Financial Supervisory Authority's executive orders no. 937 of 7 July 2015 and no. 688 of 1 June 2016 on Financial Reports for Insurance Companies and Occupational Pension Funds.

# Changes to accounting policies

Alpha Insurance A/S has implemented the Danish Financial Supervisory Authority's executive orders no. 937 of 7 July 2015 and no. 688 of 1 June 2016 on Financial Reports for Insurance Companies and Occupational Pension Funds. The executive orders introduce a number of changes to the accounting treatment of insurance contracts.

The new executive order comprises changes to the accounting for and measurement of insurance contracts, hereunder introducing the new terms risk margin on insurance contracts and future profit margin on insurance contracts. The executive order also includes changes to the presentation in the financial statements and the introduction of a new interest rate curve, calculated by the European Insurance and Occupational Pension Authority (EIOPA) is introduced.

The change in accounting policies related to future profit margin has had no effect on the income, total assets or equity at 31.12.2015 or 31.12.2016. In 2015, DKK 21.1 million (Group DKK 14.7 million) was reclassified from "Change in premium reserve" to "Change in future profit and risk margin". At 31.12.2015, DKK 55.9 million (Group DKK 59.6 million) was reclassified from "Premium provisions, gross" to "Future profit".

In 2015, the change in accounting policies related to risk margin has increased the "Net profit before tax" by DKK 3.3 million (Group DKK 2.3 million) and the "Net profit for the year" by DKK 0.7 million (Group 0.5 million). At 01.01.2015, the equity was decreased by DKK 37.5 million (Group DKK 37.5 million) and the total assets by DKK 7.3 million (Group DKK 2.7 million). In 2016, the "Change in risk margin" increased the "Net profit before tax" by DKK 2.1 million (Group DKK 6.4 million) and the "Net profit for the year" and equity at 31.12.2016 by DKK 0.5 million (Group DKK 1.4 million).

### Risk margin on insurance contracts

The risk margin is the amount, calculated by the cost of capital method so that the technical provision is consistent with a market value in such a way that the value of technical provisions correspond to the amount which another insurance or reinsurance undertaking would be expected to require to

take over and fulfil the underlying insurance and reinsurance oblinations

#### Future profit margin

The future profit margin is the difference between the premium provision pro rata temporis principle and the present value of the best estimate of future payments of the liabilities of claims not yet incurred.

### Recognition and measurement

Income is recognised in the Income Statement as earned, including value adjustments of financial assets and liabilities. All expenses including depreciation/amortisation and impairment claims are recognised in the Income Statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the Company and when the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that the future economic benefits will flow out of the Company and when the measurement of the value of the liability is reliable.

On initial recognition, assets and liabilities are recognised at cost. Subsequently, assets and liabilities are measured as described below for each item.

Certain financial assets and liabilities are measured at amortised cost where a constant effective interest is recognised over the maturity. Amortised cost is stated as original cost less any principal repayments and with the addition/deduction of the cumulative amortisation of any difference between cost and nominal amount.

Allowances are made for predictable claims and risks that arise before the presentation of the Interim Report and that confirm or invalidate circumstances that existed at the balance sheet date.

### Consolidated financial statements

The consolidated financial statements comprise the parent company Alpha Insurance A/S and subsidiaries controlled by the parent company. Control is achieved where the parent company directly or indirectly holds more than 50 per cent of the voting rights or is otherwise able to exercise or actually exercise control. If the parent company holds more than 50 per cent without the ability to exercise control of the entity the interests are recognized as "Shares" under "Other financial investment assets".

# Notes

The consolidated financial statements are prepared on the basis of the financial statements of the parent company and the subsidiaries, which are all prepared in accordance with the Group's accounting policies.

The consolidated financial statements are prepared by adding together uniform items and eliminating intra-group income and expenses, investments, balances and dividends as well as realised and unrealised gains and losses on transactions between the consolidated companies.

Newly acquired or newly formed companies are recognised in the consolidated financial statements from the date of acquisition. Companies sold or discontinued are recognised in the consolidated income statement up to the time of sale or discontinuance.

Newly acquired subsidiaries are accounted for using the purchase method of accounting, according to which the identifiable assets, liabilities and contingent liabilities of the newly acquired companies are measured at fair value at the time of acquisition.

Negative differences between the cost of the acquisition and the fair value of the acquired identifiable assets, liabilities and contingent liabilities are recognised in the income statement at the time of acquisition.

Minority interests are recognised at the time of acquisition at the proportionate share of the fair value of the acquired identifiable assets, liabilities and contingent liabilities.

Gains or losses on the disposal or discontinuance of subsidiaries are calculated as the difference between the selling price and the book value of net assets at the time of sale as well as anticipated expenses relating to sale.

#### Foreign currency

Transactions denominated in foreign currencies are converted at the exchange rates at the dates of transaction. Exchange differences arising between the rate on the date of transaction and the rate on the payment day are recognised in the Income Statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are converted by applying the exchange rates at the balance sheet date. Differences arising between the rate at the balance sheet date and the rate at the date of the arising

of the receivable or payable are recognised in the Income Statement under financial income and expenses. Fixed assets purchased in foreign currencies are measured at the rate of the date of transaction.

### The income statement

#### Premium income

Gross premiums are listed as the year's payable premiums stemming from insurance agreements which pertain to the financial year.

#### Reinsurance contracts

Reinsurance contracts are defined as insurance contracts entered into with reinsurers under which the company is fully or partially compensated for losses on one or more insurance contracts issued by the company. Alpha Insurance A/S uses reinsurance as a normal part of its business for the purpose of limiting possible losses through the spreading of risk. Reinsurance does not change the company's liabilities towards the policyholders. Conclusion of reinsurance contracts therefore means that the company is exposed to credit risk as far as receivables from reinsurers are concerned.

### Claims

Paid gross claims are listed as the year's paid claims including internal and external expenses of inspection and evaluation of damages and various direct and indirect expenses related to the treatment of occurred damages.

### Bonus and rebates

The premium amounts repaid or to be repaid to policyholders are recognized as bonuses and rebates when the repayment amount is determined on the basis of the claims experience during the financial year for the individual insurance contract or a portfolio of insurance contracts based on criteria laid down prior to beginning of the accounting period or when the insurance contracts are taken out. The provision for bonuses and rebates includes expected amounts payable to policyholders based on their claims experience during the accounting period.

# Notes

### Acquisition costs

Acquisition costs are listed as costs related to purchase and renewal of the portfolio.

The majority of the business written is distributed by intermediaries and is based on, so-called, account solutions. The account solution business model means that the result of the insurance business is shared with the respective intermediaries.

An insurance technical profit under these agreements represents a duty for the Company to pay additional commissions to the intermediary and a technical loss will give the Company a right to claim an amount from said intermediaries mainly in the form of the right to assume future profitable business from the intermediary. The duty to pay commission is accrued as payables to brokers and the income will be accrued to the extent this is earned on business in force. The account solution does not in any way limit the amount of risk transfer towards the original insured within the compulsory insurance classes.

#### Administrative expenses

Administrative expenses are listed as the costs related to the administration of the company's portfolio. The administrative expenses are allocated to cover the period.

### Insurance technical interes

Part of the profit or loss from investment operations relates to the insurance operations and is therefore transferred to this part of the income statement.

The transferral is the change in insurance provisions at own account due to discounting, including unwind, using the interest rate curve from EIOPA including Volatility Adjustment.

#### Interest income and dividend

Profit or loss from investment operations include the interest earned in the financial year on bonds, bank, deposits and receivables as well as dividends received on investments.

### Currency and marketable securities adjustments

Currency and marketable securities adjustments include both realised and unrealised gains and losses on the sale and value adjustment of securities and other financial contracts, as well as realised and unrealised foreign exchange gains and losses.

#### Tax

Tax for the period includes current tax and changes in deferred tax and is listed in the income statement with the ratio referring to the net profit/loss for the period and recognised in the equity with the ratio referring to entries with direct reference to the equity. Current tax liabilities and current tax receivables, are respectively listed in the Balance

Sheet as calculated tax on the period's taxable income, adjusted for prepaid tax. Deferred tax is assessed in respect of all temporary differences between the carrying amount and the tax value of the assets and liabilities. Deferred tax assets, including the tax value of tax losses to be carried forward, are recognised in the Balance Sheet at the value on which the assets are expected to be realised, either by setting off in the deferred tax liabilities or as net assets.

The company is jointly taxed with its Parent Company. The jointly taxed companies participate in the Tax Prepayment Scheme.

#### The balance sheet

#### Immaterial assets

Software is measured at cost less accumulated depreciation. Depreciation is made under the straight-line method over the expected useful life of the asset which is estimated to be 7 years.

#### Equipment

Equipment is measured at cost less accumulated depreciation. Depreciation is made under the straightline method over the expected useful lives of the assets:

Office equipment etc.: 3-5 years.

#### Leases

Leases related to tangible assets of which the Company assumes all material risks and rewards of ownership (finance leases) are measured in the Balance Sheet as assets. On initial recognition, the assets are valued at computed cost equal to fair value or (if lower) at the (net) present value of future lease payments. In the computation of the (net) present value either the interest rate implicit in the lease is applied as the discount rate or an approximated value. Assets held under finance leases are depreciated as other similar tangible assets.

The capitalised residual lease obligation is recognised in the Balance Sheet as a liability other than provisions and the interest element in the lease payment is recognised in the Income Statement over the lease term.

All other lease agreements are considered as operating leases. Lease payments under operating leases and other rental agreements are recognised in the Income Statement over the term of the agreements.

The Company's total obligation related to operating leases and rental agreements is stated under contingent assets and liabilities etc.

#### Investment assets

### Participating interests in affiliated companies

The proportionate share of the individual subsidiaries' results before tax is recognised in the parent's income statement. The parent's share of the subsidiaries' tax is recognised under tax on profit/loss on ordinary activities.

# Notes

Holdings in group undertakings are recognised in the balance sheet at the proportionate share of the companies' financial equity value calculated in accordance with the parent's accounting policies.

Net revaluation of investments in subsidiaries and associates is transferred under equity to reserves for net revaluation by the equity method, to the extent the financial value exceeds the acquisition price.

Acquisition or establishment of new companies are recognised in the annual report from the date of acquisition.

Positive differences (goodwill) between acquisition price and the value of acquired assets and liabilities are recognised under participating interests in affiliated companies and amortised over their estimated economic lives. The financial value of goodwill is assessed currently and written down in the income statement, where the financial value exceeds the expected future net income from the company or activities to which the goodwill relates.

#### Securities

Securities are initially measured at initial fair value on the transaction date and subsequently measured at fair value (market price) at the balance sheet date or at cost less writedowns if the market price is unavailable. Purchases and sales of securities are recognised at the trade date.

### Insurance assets

Reinsurers share of premium provisions and claims provisions are computed according to the coverage according to the underlying reinsurance contracts in force. The measurement is based on the same assumptions as applied in calculating provisions for unearned premiums and claims provisions.

### Receivables and prepayments

Receivables are measured at amortised cost which usually equals nominal value. Provisions made for bad debts reduce the value.

Prepayments comprise incurred expenses related to the following financial year.

### Intercompany

Business transactions between group companies are conducted on market-based conditions or on a cost-covering basis.

### Dividends

Dividends expected to be distributed for the year are shown as a separate item under equity. A proposed dividend is recognised as a liability on approval by the Annual General Meeting.

# Provisions for unearned premiums and claims provisions Provisions for unearned premiums are calculated as the present value of the best estimate of future payments of the

liabilities of claims not yet incurred.

Claims provisions are calculated as the present value of the

best estimate of the future payments of the liabilities of all

claims incurred, whether or not such claims have been filed.

The claims provisions are determined taking the interest rate (discounting) into account, using the interest rate curves from EIOPA including volatility adjustment. External data are used

for estimates for the future cash flow.

The premium provisions are calculated by the simplification in the quidelines in Solvency II.

Both premium and claims provisions also include an accrual for future expenses for the administration, mitigation, inspection and assessment of claims related to the end of year claims provisions.

Case provisions are estimated from the information which is known at the time of preparing the financial statements.

Gains and losses on the run-off of claims provisions from previous years are included in the claims incurred.

### Liabilities other than provisions

Financial debt, debt to reinsurers and other debts are measured at amortised cost corresponding to nominal value.

# Company Information

The Company Alpha Insurance A/S

c/o Harbour House Sundkrogsgade 21 DK-2100 København Ø

Telephone: +45 70 25 25 95 Fax: +45 70 26 25 95

Registration No.: 21 06 44 40 Established: 1 July 1998

Financial year 1 January - 31 December

Board of Directors Morten Helge (Chairman)

Bo Lundqvist (Deputy Chairman)

Jens Erik Christensen Thomas Dahl Fredslund Bjarke Sanbeck Nilsson

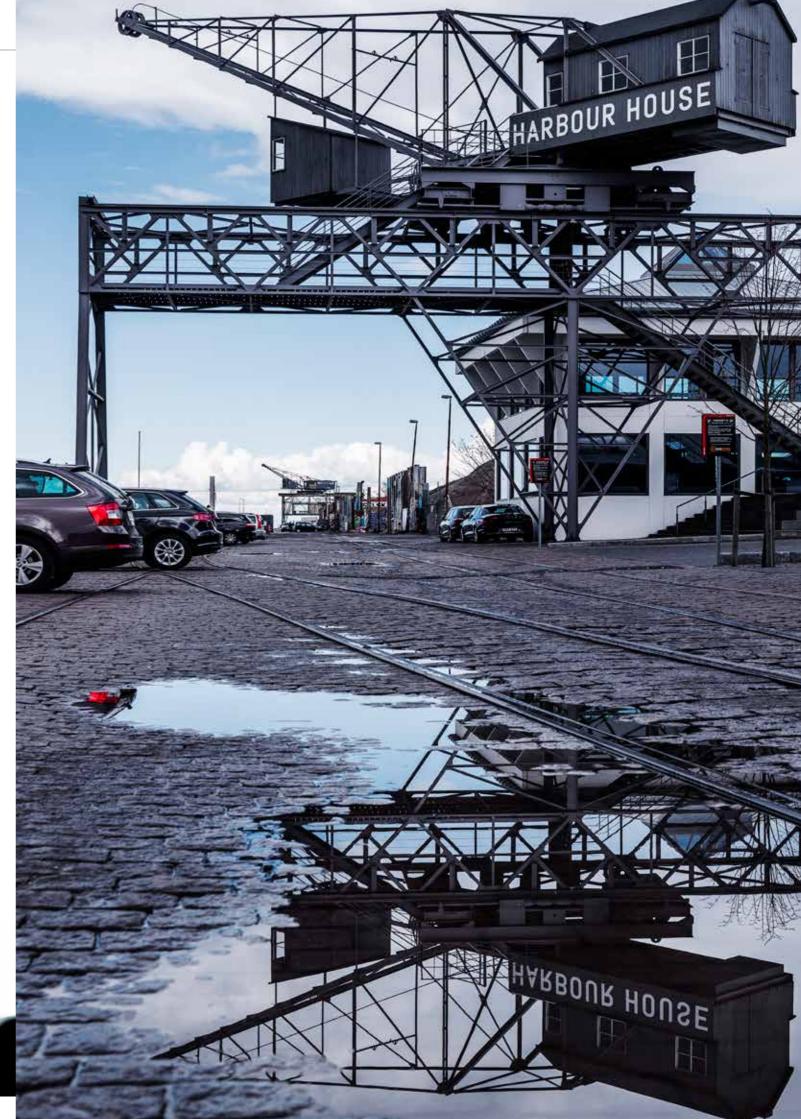
Board of Executives Leif Corinth-Hansen

Auditor KPMG Statsautoriseret Revisionspartner selskab

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# AlphaInsurance

www.alphagroup.dk







